

PRODUCT UPDATE February 2012

New Products

Product Name	NABCA #	Units/Case	Posted price
1800 Coconut Flavored Tequila	449-064933-75	12	\$28.65
Arehucas Ron Miel Guancho Rum W/Honey	404-064300-10	6	\$23.00
Art in the Age Ginger Snap Liqueur	449-072302-75	6	\$32.95
Bacardi Oakheart Spiced Rum	345-043208-17	6	\$28.95
Benratty Potcheen	199-990100-75	12	\$19.35
Bushmills Irish Honey Liqueur	401-064581-75	12	\$22.95
Captain Morgan Black Spiced Rum	320-043302-75	12	\$18.00
Clear Creek Blue Plum Brandy	385-053676-75	12	\$29.90
Clear Creek Grappa Sangiovese	375-052344-37	12	\$20.90
Copa Cachaca Brazilian Rum	305-042515-75	12	\$23.80
Dow's 1997 Vintage Port	525-090215-75	6	\$91.95
George Dickel #12 90pf	170-026654-37	24	\$9.45
Glen Moray 12yr Speyside Single Malt	100-004959-75	6	\$33.35
Glen Moray Classic Speyside Single Malt	100-004955-75	6	\$24.25
Gosling Black Seal Rum	305-042564-37	24	\$9.00
Jacquin's Blackberry Brandy	390-054846-75	12	\$12.25
Kilo Kai Spiced Rum	320-042594-75	6	\$21.15
Patron XO Café Coffee	430-067590-05	60	\$3.00
Patron XO Café Dark Cocoa	449-067599-75	6	\$24.55
Skyy Infusion Coconut Vodka	290-040661-75	12	\$14.00
The Botanist Islay Dry Gin	200-028905-75	6	\$40.10
Three Olives Vodka	255-034919-17	6	\$31.75
Woodford Reserve Double Oak	151-022228-75	6	\$42.45

Proof Changes

Product Name	NABCA #	Units/Case	Posted Price
WAS: Stoli Razberi Vodka 70pf	265-034871-10	12	\$24.95
NOW: Stoli Razberi Vodka 75pf			

Name Changes

Product Name	NABCA #	Units/Case	Posted Price
WAS: John Barr Black Scotch	101-005362-75	12	\$18.00
NOW: John Barr Reserve Blended Scotch			
WAS: John Barr Red Scotch	101-005383-75	12	\$13.95
Now: John Barr Finest Blended Scotch			

Discontinued Items

Product Name	NABCA #
Absolut Citron/Mandarin Twin Pack	010-001536-10
Cabana Bay Pineapple Coconut Rum	345-046093-75
Cabana Bay Vanilla Spice Rum	345-046102-75
Cabana Bay Wild Cherry Rum	345-046105-75
Fat Ass Anejo Tequila	499-990180-75
Fat Ass Blanco Tequila	498-990182-75
Fat Ass Reposado Tequila	499-990181-75
Glenrothes 1985 Vintage	100-005151-75
Kahlua Chocolate Latte	398-062069-20
Maker's Mark Bloopers	030-000518-37
Milagro Romance	499-089586-10
Mount Royal Lite Whiskey	112-011166-75
Navan Liqueur	449-066033-75
Tarantula RTD Berry Marg.	449-077505-20
Tarantula RTD Black Cherry Marg.	449-077519-20
Tarantula RTD Mango Marg.	449-077509-20
Tarantula RTD Melon Marg.	449-077513-20
Tarantula RTD Peach Marg.	449-077521-20
Skyy Vodka 90pf	255-035120-75

NABCA Number and Container Changes

Product Name	NABCA #	Units/Case	Posted Price
Ke Ke Beach	WAS: 425-068556-75	12	\$17.10
WAS: Glass NOW: Plastic	NOW: 425-080295-75		

NABCA Number and Name Change

Product Name	NABCA #	Units/Case	Posted Price
WAS: Mazama Infused Pepper Vodka	WAS: 290-041539-75	12	\$22.50
NOW: Crater Lake Infused Pepper Vodka	NOW: 401-073409-75		

REMINDER

It is not too late to submit the annual customer service survey we sent out a few weeks ago. Please complete the survey and fax it to 800-332-6135 option 1.

Price Changes

Isle of Jura 10yr	100-005286-75	6	WAS: \$37.95 NOW: \$39.95
Isle of Jura Prophecy Malt	100-005278-75	6	WAS: \$65.95 NOW: \$69.95
Isle of Jura Superstition	100-005280-75	6	WAS: \$44.95 NOW: \$49.95
Dalmore Gran Reserve Single Malt	100-004839-75	6	WAS: \$64.95 NOW: \$69.95
Dalmore 18yr Single Malt	100-004829-75	6	WAS: \$143.95 NOW: \$149.95
Dalmore Cigar Malt Reserve	100-004827-75	6	WAS: \$118.95 NOW: \$154.35
10 Cane Rum	300-042936-75	6	WAS: \$30.00 NOW: \$20.00
Don Cesar Pisco Puro	355-051127-75	12	WAS: \$23.35 NOW: \$27.90
Chi Chi Skinny Margarita	398-057174-17	6	WAS: \$11.00 NOW: \$11.45
Glen Brenton Canadian Single Malt	110-010926-75	6	WAS: \$66.10 NOW: \$66.60
DT Blackbull 12yr Blended Whiskey	100-004546-75	6	WAS: \$37.25 NOW: \$41.90
DK Blackbull 30yr Blended Whiskey	100-990328-75	6	WAS: \$163.80 NOW: \$173.65
DT Glendronach 33yr Three Gens	100-004966-75	6	WAS: \$266.90 NOW: \$274.75
DT Lonach Glendronach 1966 42yr Old	100-990513-75	6	WAS: \$156.35 NOW: \$162.70
DT Linkwood 19yr Single Malt	100-005400-75	6	WAS: \$100.95 NOW: \$102.75
Springbank 12yr Cask Strength	100-990102-75	6	WAS: \$63.55 NOW: \$65.85
Springbank 18yr	100-990321-75	6	WAS: \$130.65 NOW: \$145.65
Longrow Scotch 14yr	100-990105-75	6	WAS: \$104.95 NOW: \$94.90
Longrow 10yr Single Malt 92pf	100-005463-75	6	WAS: \$91.25 NOW: \$79.15
Longrow CV Single Malt Scotch	100-005444-75	6	WAS: \$50.95 NOW: \$51.90
Springbank CV Single Malt	100-006110-75	6	WAS: \$36.40 NOW: \$44.05
Old Raj Gin	200-028736-75	6	WAS: \$58.70

Price Changes (Continued)			
			NOW: \$47.00
Benriach Curiositas 10yr Single Malt	100-004421-75	6	WAS: \$52.10
			NOW: \$51.45
Benriach Sauternes 16yr Single Malt	100-990322-75	6	WAS: \$72.75
			NOW: \$86.15
Benriach Pedro Ximenez 15yr Cask #7165	100-004427-75	6	WAS: \$88.65
			NOW: \$91.30
Toucano Rum	300-042937-10	12	WAS: \$22.65
			NOW: \$23.50
Luxardo Passione Nera Black Sambuca	415-065576-75	12	WAS: \$21.50
			NOW: \$22.85
Luxardo Marchino Liqueur	460-067610-75	12	WAS: \$27.80
			NOW: \$28.15
Luxardo Grappa	575-907573-75	12	WAS: \$42.25
			NOW: \$39.90
Luxardo Limoncello	475-065579-75	12	WAS: \$19.05
			NOW: \$19.65
Briottet Crème De Cassis	425-068073-75	12	WAS: \$27.80
			NOW: \$27.15
Briottet Crème De Framboise	470-064426-75	12	WAS: \$26.90
			NOW: \$26.50
Briottet Crème De Mure	449-990421-75	12	WAS: \$27.80
			NOW: \$27.15
Briottet Crème De Peche	475-068074-75	12	WAS: \$31.20
			NOW: \$29.90
English Harbour 5yr Rum	305-042530-75	12	WAS: \$26.90
			NOW: \$26.95
Chinaco Blanco Artisan	498-087335-75	6	WAS: \$45.85
			NOW: \$42.75
Chinaco Reposado Artisan	499-089169-75	6	WAS: \$52.10
			NOW: \$49.25
Chinaco Anejo Artisan	499-089165-75	6	WAS: \$58.95
			NOW: \$56.30
Pastis Prado De Marseille	415-066151-75	12	WAS: \$15.65
			NOW: \$18.45
Hirsch Straight Small Batch Bourbon	151-990326-75	6	WAS: \$26.15
			NOW: \$30.40
Licor De Nance	449-990422-75	6	WAS: \$40.10
			NOW: \$36.90
Xtabentun Honey Liqueur	449-990423-75	12	WAS: \$20.95
			NOW: \$18.25
Glendronach Single Cask 12yr	100-990106-75	6	WAS: \$47.55
			NOW: \$51.85

Price Changes (Continued)			
Glendronach 15yr	100-990325-75	6	WAS: \$77.55 NOW: \$83.80
Glendronach 18yr	100-990323-75	6	WAS: \$110.10 NOW: \$120.85
Glendronach Pedro Ximinez 15yr	100-004975-75	6	WAS: \$103.25 NOW: \$106.25
King's Ginger Liqueur	449-065297-75	6	WAS: \$40.00 NOW: \$40.70
No. 3 London Dry Gin	200-031540-75	6	WAS: \$40.00 NOW: \$38.95
Genevieve Gin	225-030176-75	6	WAS: \$29.25 NOW: \$38.65
Wray & Nephew White Rum 126pf	300-042306-75	12	WAS: \$20.05 NOW: \$20.10

SPECIAL ORDER PRODUCTS

It has come to our attention that there may be some confusion as to the pricing on special order products. As a reminder, the price per bottle on special order products, as noted in the quarterly price book, is the known price per bottle of the product at the time the book is sent to the publisher.

The quarterly price book is usually sent to the publisher approximately 60 days prior to its effective date. Since the price per bottle on special order products is subject to change at any time, the price in the quarterly price book may not always be the most current.

Please make sure to review the monthly Product Update sheets for price changes or contact our office to confirm pricing. In addition to the monthly Product Update sheets, we also send out weekly updates via e-mail. Contact Jamie Williams at 800-332-6135 option 4 to be included on the distribution list.

Next, some slight changes were made to the Special Order section, starting with the November, December 2011 and January 2012 quarterly price book. The column labeled "Maint. Y/N" depicts which special order items we typically have constant inventory available at the liquor warehouse. This column was added to the book to give you some advance notice of how long it may take to receive. Please remember, if the column shows "N", it may take six weeks or more to receive depending on supplier requirements and availability.

Lastly, all special order products will go on backorder if we do not have inventory on hand. This is true for both special order products that are maintained and special order products that are not maintained. Only order the product again if you want additional quantities beyond your original request. Contact Shana Goddard at 800-332-6135 option 5 for questions regarding your special order requests.

If you have any questions regarding the above information, please do not hesitate to contact us. Thank you.

NEWS FROM THE VENDORS

Campari America: Wild Turkey Russell's Reserve 181-027126-75 – Allocated product and we have not received the 2012 allocation yet. ETA to be determined.

Campari America: Suntory Hibiki 12yr Whiskey 130-015960-75 – Out of stock until March.

Campari America: Frangelico Hazelnut Liqueur 420-064995-37 – Out of stock until late February.

MHW: Kilo Kai Spiced Rum 320-042594-75 – Out of stock until late February.

William Grant & Sons: Balvenie Signature 12yr Single Malt 100-004359-75 – Out of stock until late February.

Williams Grant & Sons: Balvenie Caribbean Cask 14yr Single Malt 100-004367-75 – Out of stock until late February.

William Grant & Sons: Balvenie Single Barrel 15yr 100-004376-75 – Out of stock until late January.

Three D Spirits: Jolly Roger Coconut & Key Lime Rum 345-044642-75 – Out of stock with no ETA.

Pernod Ricard: Paddy Old Irish Whiskey 120-015820-10 – Out of stock until 2013.

Clear Creek Distillery: McCarthy's Oregon Single Malt Whiskey 199-027506-75 – Out of stock until May 2012.

WJ Deutsch: Daron Calvados Fine 352-049934-37 – Out of stock until February.

WJ Deutsch: Mathilde Cassis 470-065804-37 – Out of stock until February.

If you would like a copy of the 2011 Fiscal Year 2011 Liquor Enterprise Fund Report of Operations, please contact LaNor Stigen at 800-332-6135 option 3.